



# Army Services Acquisition Overview

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US Army Materiel Command**



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# Army Actions



## Executing the Secretary of the Army approved Optimization of Army Services Acquisition Implementation Plan

- The plan establishes the framework for improved Services Acquisition oversight, management and execution
- It sets standards for processes to provide necessary visibility of services acquisition

**Approved  
28 Sep 11**



### Optimization of Army Services Acquisition Implementation Plan

01 September 2011



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SUSTAIN AS A FORCE MULTIPLIER



It has three major goals:

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EFFICIENCY, EFFECTIVENESS, AND AFFORDABILITY



# Overall Strategy

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- Balance HQDA oversight with Command oversight
- Establish a services acquisition governance structure to maintain accountability and oversight
- Use multi-functional “Integrated Process Teams” throughout the services acquisition lifecycle
- Leverage Defense Acquisition University tools and templates
- Conduct Annual Requirements Execution Reviews to monitor performance





# Services Acquisition

Governance

## COMMAND SERVICES EXECUTIVES

ASA(ALT)/DASA(P)  
SSM  
DA Portfolio  
Coordinators

AMC  
Exec  
Deputy  
to CG

MEDCOM  
Chief of  
Staff

ARCYBER  
Dep to CDR,  
Sr Tech Dir

IMCOM  
Dir Resource  
Mgt, G-8

USACE  
Chief  
Program  
Integration

TRADOC  
Dep Chief  
of Staff,  
G-8

HQDA, ACOMS  
ASCCs & DRUs  
(50+)

### 10 Portfolio Managers - Army-wide view

Equipment Related Services - John Phillips @ TACOM

Transportation Services - Don Morrow @ SDDC

Medical Services - Helen Edwards @ MEDCOM

Electronics & Communications Services - Laretta Bickford @ NETCOM

Facility Related Services - Johnny Vina @ IMCOM

Architect/Engineering Services - Herbert Eichler @ USACE

Knowledge Based Services (KBS) - Senior Services Manager Office at DASA(P)

Education and Training (KBS) - Kevin Hoffman @ TRADOC

Logistics Management Services (KBS) - Craig Behne @ ASC

Engineering Management Services (KBS) - Joe Forino @ REDCOM





# Management and Controls



- Commanders are accountable for achieving cost savings in support of the Army's fiscal objectives
- Command Services Executives are the single focal point for services acquisitions at each Command
- Commands must have an internal process which meets minimum standards including the use of:
  - Multi-functional Integrated Process Teams
  - Defense Acquisition University tools and templates as a guide
  - Fully qualified team members assigned for the acquisition lifecycle
- Acquisition Strategies from \$10-250M will be reviewed for situational awareness and Acquisition Strategies from \$250-500M will be approved by the Army Senior Services Manager



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# Reporting and Assessment



- Commands are required to provide quarterly cost savings reports of forecasted and un-forecasted cost savings
- Commands are required to provide semi-annual forecasts of services requirements
- The Senior Services Manager will conduct Annual Requirements Execution Reviews of the six DoD designated services acquisition portfolio groups
- Annual spend analysis will be performed utilizing Federal Procurement Data System – Next Generation (FPDS-NG) reports from OSD
- Reports and forecasts will migrate into an automated Business Intelligence (data) System to provide management visibility into cost,

schedule and performance



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# AMC Actions

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- Command Services Executive – EDCG
  - “Champion” Army and AMC service governance and MFIPT processes
  - Manage and oversee services acquisitions “spend” within AMC
- All Major Subordinate Command (MSC) Commanders
  - Appoint Senior Staff Member as MSC Lead for Services
  - Appoint MSC lead for all savings / forecast reports
  - Establish strong internal process for managing service acquisitions
  - Participate in Annual Requirements Execution Reviews
  - Use Multi-functional Integrated Process Teams





# Questions?

